



### Business Development Intern

What would you do if you could be working with the initial founding team of a company that was to soon disrupt the logistics ecosystem in South East Asia? Caught your interest? If yes, then read on!

#### **Who we are:**

Born from a sheer passion of creating better solutions for the e-commerce industry, Easyship is soon on its way to becoming every merchant's dream child. At Easyship, we are building an ultra-cool one-stop solution to simplify the complexity of shipping, both locally and internationally, leveraging on the power of beautifully coded, hardcore tech. Founded by 3 e-commerce experts turned entrepreneurs from Rocket Internet, Easyship has already got a lot of people talking about us. Check us out:

[Swire Blueprint Accelerator Program – One of 11 top selected teams](#)

[Entrepreneur HK - Meet the Startup Making Deliveries in Hong Kong Easier](#)

[Inc Magazine - 15 Hot Hong Kong Start-ups to Look Out For](#)

#### **Why we are building Easyship:**

With the rapid growth of eCommerce, newer merchants are going online and existing small merchants are getting more orders – all this without the rise of someone to help them fulfill their orders. Our mission is to remove the headache of shipping for our merchants, so that they can save time to dedicate to what really matters in their business.

#### **Who we are looking for:**

We are looking for young, fire powered, entrepreneurial minds who are passionate in building solutions – be it in technology or in reality.

---

## Business Development Intern

---

**Position:** Internship

**Role:** Business Developer

**What you will do:**

- Being active part of the team
- Take the lead on building your own project
- Manage relationship with key partners
- Engage new clients
- Run analysis and business metrics

**What we are looking for:**

- Passionate. Future entrepreneurs who want to learn how to build a company
- Hard-working. Not afraid to run the extra mile
- Strong analytic skills and can deal with numbers
- Academics. Business or Engineering background
- Self-motivated, driven, flexible, quick learning, achiever, can do mentality
- Enthusiasm for Internet and its possibilities
- Ability in working independent as well as in team
- Structured person focused on process, details, and quality

**What you can expect from us:**

- Work side by side with Senior Management
- Flexible, real start-up life. Work hard and take time when you need it. No face time
- Huge responsibilities from day one. Be owner of your own learning curve. Possibilities are limitless and just depend on you!
- You will work in a very dynamic environment and be part of an international team
- Gain a 360 degrees exposure to all sides of a business: finance, operations, logistics, sales, technology development, legal etc. We are a start-up and everybody here gets into the details to get things done.