

Lumesse – Marketing & Sales Intern

About Lumesse	Lumesse is an independent human capital management
	(HCM) software vendor. Our products support various
	elements of talent management such as onboarding,
	recruiting, applicant tracking, a learning management
	system (LMS), course authoring, 360 degree feedback,
	performance management, compensation management
	and succession planning in order to deliver alignment
and the second	with business strategy and improve efficiencies within
	the organisation. We currently work with more than
	2,400 customers in over 70 countries enabling them to
	engage and nurture the best talent in an ever- changing
	and demanding global environment.
Responsibilities	Organising events such as exhibitions, seminars etc
	 Working with sales closely to execute email
/	campaigns that generate sales pipeline
	Manage database including data input, validation
	and cleansing
	Create press release and customer story
	Market research (SPSS), market segmentation and
	competition landscape analysis
	Outbound prospecting and lead-qualification via
	phone
Deadline of	25th May, 2016 (Wednesday)
Application	

For application and more information, please visit our website at:

https://www.hkfbs.org.hk/functions/s4-

2016/activities/summer_internship_series